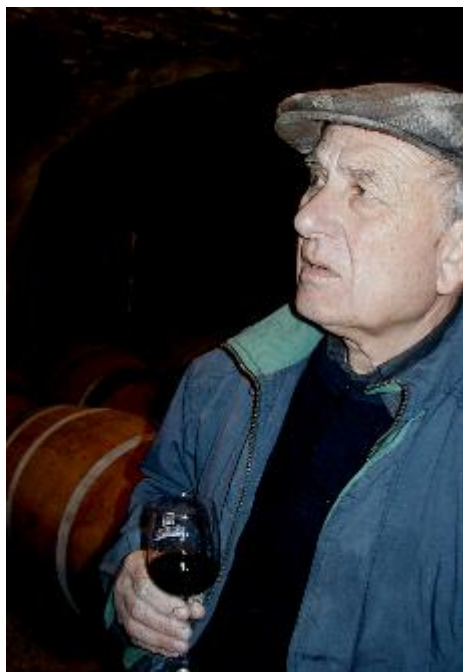


Château d'Oupia

Minervois from Château d'Oupia



The late André Iché.

Profile

Everyone talks about the new quality of wines from the Languedoc. For us, this doesn't mean the ubiquitous varietal bottlings from irrigated flat vineyards but the wonderful wines coming from the best hillside vineyard sites in AOCs like Minervois, Corbières and Coteaux-du-Languedoc. The Château d'Oupia is one of the best.

André Iché inherited an impressive 13th century castle and a large estate in the barren Minervois region. Iché, now in his mid sixties and never a member of his village coop, tended his very old vines and made his wines but sold everything in bulk to local négociants. Fifteen years ago, a Burgundian winemaker happened to be in Oupia, tasted Iché's wines, and was so enthused that he convinced Iché to bottle and market his production. Since then, Iché has become an eternal twenty-year-old.

He has expanded his vineyard holdings and now also vinifies several cuvées of Minervois with the best production, the Cuvée des Barons and Nobilis, aged in new oak barrels. He has rebuilt a cellar, and is now contemplating buying and cleaning up some overgrown and steep terraces that have been abandoned since the late 19th century.

The Minervois Tradition is 60% Carignan (from vineyards up to 100 years old), 30% Syrah and 10% Grenache. It is aromatic, full and densely colored, with a long finish of dark fruits. The wine is elegant and balanced — it is both enjoyable to drink young and can age 5-7 years. Cuvée des Barons and Nobilis are 60% Syrah and 40% Carignan, from a selection of old vines in the best plots, and are aged in Bordeaux barriques for 20 months. They are slower to evolve than the cuvée Tradition, and

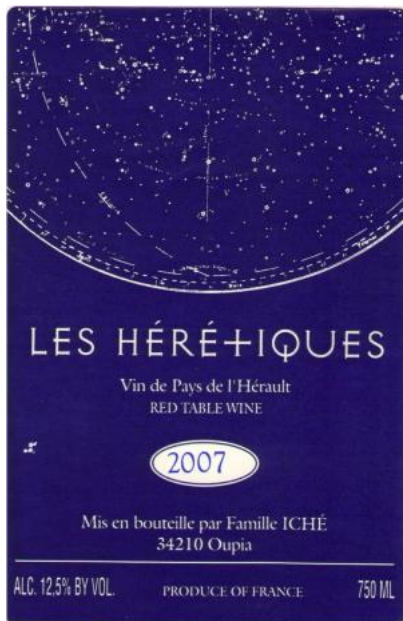
exhibit more elegance and restraint, but similar dark berries and spicy aromas.

Robert Parker has consistently praised this estate and rated the wine a "best buy." He wrote:

"Château d'Oupia has produced the ideal bistro wine. Dark, ruby-colored, the wine is wonderfully clean and pure, with an exuberant personality, and gobs of rich, peppery, red and black fruit...Bravo to proprietor André Iché!"

André passed away in late 2007. His daughter, Marie-Pierre, currently runs the estate. She's been working with oenologist Laurent Batlle since 2008, who continues to make the wine -in his own words- "André's way."

Wines



VdP "Les Hérétiques"

Grape: Carignan

Vines: 40+ years old

Vinification: Half of the wine is fermented in barrel with a maceration of 30 days. The other half is made by carbonic maceration.



Chateau D'Oupia Rosé

Soil: Clay and limestone on sandstone

Grapes: Syrah, Grenache and Cinsault

Vines: 30+ years old.

Yields: 40 hl/ha

Vinification: 80% partial "Saignée", 20% direct press. Temperature-controlled fermentation in concrete tanks followed by aging on the lees with bâtonnage for 3 months.

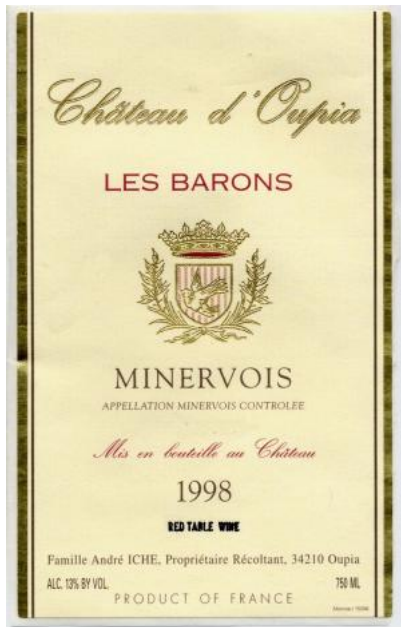


A.O.C "Minervois"

Soil: Rocky Clay, clay and limestone

Grapes: 50% Carignan, 40% Syrah, 10% Grenache

Vines: Old vines (50+ years)

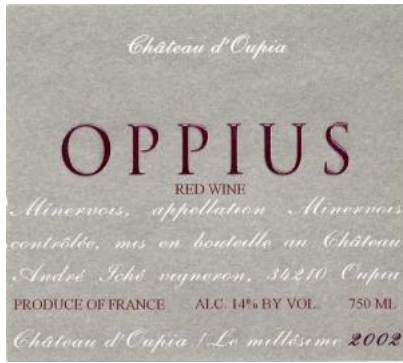


Soil: Rocky clay, clay and limestone

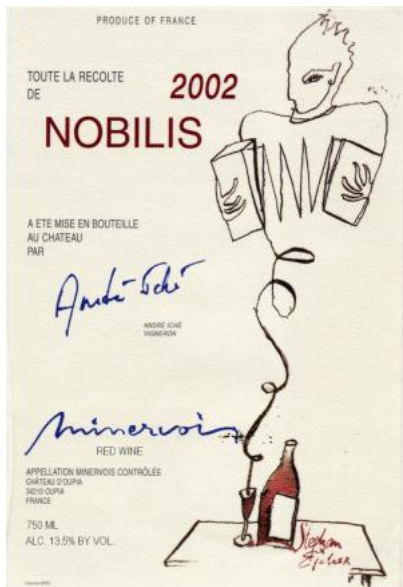
Grapes: 50% Syrah, 35% Carignan, 15% Grenache

Vines: 50+ years old. 400m altitude.

Vinification: 30 day maceration for Grenache. 40 day maceration for Syrah. Long carbonic maceration (30 days) for Carignan. Aged in one to 3 vintage and new oak.



A.O.C Minervois "Opus"



A.O.C Minervois "Nobilis"



A.O.C Minervois "Mémoire d'André"